



For Immediate Release

Contact: Anne Burkett
NAITA Executive Director
256.990.5055 • naita@naita.org

RMCI, Inc. Receives 2021 NAITA Global Trade Award

HUNTSVILLE, AL, October 28, 2021 – The North Alabama International Trade Association announced that Huntsville-based RMCI, Inc. received the **2021 NAITA Global Trade Award** at NAITA’s 38th Annual World Trade Day Luncheon at Toyota Field.

RMCI has significantly expanded its global footprint over the last three years adding 30% of total sales to overseas customers and has established commercial relationships in Europe, the United Kingdom, South America, Central America, Canada, Middle East, Oceania, and Asia through sales, technical proposals, and representative agreements. RMCI has achieved recognition by the International Helicopter Safety Team and the Aviation Public Safety Association. Mr. Kenneth Speaks, CEO of RMCI, and his team have presented professional papers for aviation safety science and technology to international bodies on 3 continents.

RMCI has addressed many challenges to international development, especially during the pandemic, by actively participating in virtual training, trade shows, and B2B meetings, including successful virtual trade events with counterparts in Australia and Israel, as well as in-person participation in the Singapore Air Show. Showcasing their American-made products globally has led to international customers specifically requesting these products over OEM-developed and supported products due to the superior quality and advanced nature of the technology. RMCI has achieved airworthiness certifications of their system not only with the FAA but also Transport Canada and New Zealand.

“NAITA and the Export Alabama Alliance have been true partners and provided RMCI assistance on multiple fronts as we have moved into global markets,” said Ken Speaks, CEO of RMCI, Inc. “NAITA has helped remove barriers by providing direction for assessing markets, making logistics more efficient, and understanding foreign laws and business customs to name only a few. It’s an honor for RMCI to receive NAITA’s Global Trade Award.”

The Global Trade Award was presented by Bob Dreisewerd, Executive Vice President and Chief Development Officer, Baron Services, Inc., the 2020 Global Trade Award Recipient, and accepted by Kenneth Speaks, CEO of RMCI, Inc., during the 38th Annual NAITA World Trade Day Luncheon at Toyota Field.

About NAITA

The North Alabama International Trade Association (NAITA) is a business-driven organization committed to increasing knowledge, interest, and activity in international trade in North Alabama for 38 years. NAITA's mission is to provide international trade education, advocacy, and connections to promote economic growth in North Alabama and the Tennessee Valley. Further information on NAITA is available at www.naita.org.

About RMCI, Inc.

RMCI is a leader in rotorcraft science and technology with a history of expert scientific research and development and experience supporting the Health and Usage Monitoring Systems (HUMS) for more than 3,000 helicopters. The Expandable Rotorcraft Diagnostic System or XRDS™ is RMCI's next-generation HUMS, which has the ability to predict emerging mechanical and structural defects. It is designed for growth to incorporate future sensors and emerging technology – hence the name “Expandable.” The XRDS is extremely lightweight and is currently installed on 14 different types of helicopters and fixed wing aircraft. RMCI is a service-disabled, veteran-owned company based in Huntsville, Alabama.

###